



No: BSNLCO-NPBB/11(13)/3/2020-NWP-BB

Dated: 08.10.2024

To,
The CGMs,
All Telecom Circles/Metro Districts/ITPC Circle

Subject: Clarification in Policy for Provision of FTTH Service connection through Partner OLT- Reg.

Ref: 1. BSNLCO-NPBB/11(13)/2/2020-NWP-BB-BSNL_CO-Part (1), dated 08.12.2023
2. Circular No. 01/2024-PHA, dated 19.01.2024
3. BSNLCO-ADMN/80/2/-ADMN, dated 05.07.2021
4. BSNLCO-NPBB/11(13)/2/2020-NWP-BB-BSNL_CO, dated 16.11.2022

1. Vide this office letter dated 08.12.2023 under ref 1, policy for FTTH service connection through partner OLT was issued.
2. Some Circles have requested to clarify on queries regarding RSTC/OSTC connections, eligibility of incentives, onetime payment for cost of ONT, 2F/4F cable, rent free VPNoBB connection to LCO and revenue share to TIP/franchisee/FTTH partner against FTTH service connections for which FMC is revised to zero.
3. The clarification on queries raised by circles are as below:

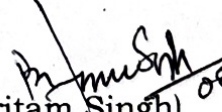
Sl. No.	Circle's queries	Clarifications issued
1.	Whether in rural areas ONT Bundled schemes for OSTC/RSTC connection is applicable? If YES OLTE has to be registered or not?	No
2.	Can RSTC/OSTC connections be provided under Udyami scheme in rural areas?	No
3.	Whether RSTC/OSTC conversion can be carried out through speedy conversion and eligible for incentives?	No
4.	Who will pay the one time amount against cost of ONT and 2F/4F cable as mentioned in letter (para 2.1& 2.2) at ref 1.	As per Circular No. 01/2021-PHA dated 05.07.2021 (under ref 3), the concession shall be allowed only in plan charges and concerned employee will require to bear cost/rent of ONT, activation, installation or any other charges. However the required length of 2F/4F fiber shall be provided by

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		BSNL to partner and no cost to be paid to partner for laying and maintenance of 2F/4F cable.
5.	As per the Circular BSNLCO-NPBB/11(13)/3/2020-NWP-BB dated-25.4.2024 the Demo connection to be provided to TIPs (FTTH Partners) have been revised from earlier order no. 32.96/2018.NWP-BB/FTTH dated 19.9.2018. But in the new order nothing mentioned about rent free VPNoBB connection for TIPs. So it is requested to clarify whether the earlier order is still applicable for Rent free VPNoBB connection to TIPs or not.	Vide this office letter under ref (4), rent free VPNoBB connection of 2 Mbps for monitoring purpose of OLTs can be provided to FTTH channel partners. Or Rent free VPNoFTTH of 2 Mbps BW can be provided.
6.	what should be the revenue share to TIP Franchisee against connections mentioned at para B(3) of letter under ref 2, as No Charging and realisation of revenue will be involved in these cases The existing instructions are based on Revenue Realisation and subject to maximum Rs. 150/-. This may not be applicable to the connections having these plans.	Since there is no revenue generated to BSNL for RSTC connection on FTTH under the FMC plan 249 and 299. Therefore no question of revenue share exists for these RSTC connections.

4. This is issued with approval of competent authority.


(Pritam Singh) 08.10.2024
AGM (NWP-BB-I)
BSNL CO, New Delhi

Copy to: GM (CFA) for information please.